



YOUR COUNTRY NEEDS YOU: HERE'S HOW TO ANSWER THE CALL!



**BRIGADIER GENERAL JOHN ADAMS, US ARMY (RET)
&
LIEUTENANT COLONEL CHRIS COURTNEY, US ARMY (RET)**



THE WORLD IS CHANGING RAPIDLY

WORLD DEMOGRAPHICS

- 50% UNDER 28 YEARS
- 50% URBAN

EXPLOSIVE GROWTH IN MEDIA TECHNOLOGY

- WEB
- SOCIAL MEDIA
- BROADCAST MEDIA
- WIKILEAKS?

ROLE OF HUMAN AGENCY

- STRONG v WEAK TIES
- TRADITIONAL "SOCIAL MEDIA"
- BELIEF IN CHANGE

WE NEED A NEW GENERATION OF NATIONAL SECURITY PROFESSIONALS





SMALL STEPS...GIANT RESULTS

**OSD EUROPEAN POLICY PRESIDENTIAL
MANAGEMENT INTERNS**

WHAT THEY DID...



WHERE THEY ARE NOW...





WHO'S HIRING...HOW TO PREPARE?



MANY CHANGES SINCE 9/11

DEMANDING & REWARDING OPPORTUNITIES

YOU WILL:

- LEARN A LOT
- MAKE A CONTRIBUTION
- RECEIVE EXCELLENT COMPENSATION

FOCUS YOUR STUDIES:

- LANGUAGE & AREA STUDIES
- COMPUTERS & INFORMATION TECHNOLOGY
- SEEK LEADERSHIP OPPORTUNITIES

DON'T WAIT...FIND OPPORTUNITIES NOW!





NATIONAL SECURITY AGENCY

PROTECT U.S. AGAINST UNSEEN ADVERSARIES

SKILLS NSA LOOKS FOR:

- **REGIONAL EXPERTISE**
 - **INTERNATIONAL STUDIES**
 - **LANGUAGES**
- **TOPICAL SKILLS, ESPECIALLY COMPUTERS**
- **INTERPERSONAL SKILLS**

STRONG INTERN AND
NEW HIRE PROGRAMS





CENTRAL INTELLIGENCE AGENCY



COLLECT INFORMATION...

SPEAK TRUTH TO POWER

SKILLS CIA LOOKS FOR:

- **ABILITY TO WORK ON A TEAM**
- **EXCELLENT ACADEMIC PERFORMANCE**
- **WRITING SKILLS**
- **RISK-ASSESSMENT & RISK-TAKING**
- **JUDGMENT!**

NO EIGHT-HOUR DAYS...

MORE LIKE 10 - 14





DEPARTMENT OF STATE

WORLD CHANGING – NEED TO UNDERSTAND AND TRANSFORM

- “NOT INK ON FINGERS BUT DUST ON BOOTS”

- NEED FOR INTERAGENCY TEAMS



SKILLS STATE LOOKS FOR:

- TEAMWORK

- REGIONAL & LANGUAGE SKILLS INCLUDING OVERSEAS EXPERIENCE

- WRITTEN & ORAL COMMUNICATION

RECRUITING PROCESS FOCUSES ON APTITUDE & EXPERIENCES



FEDERAL BUREAU OF INVESTIGATION



USG NEEDS NEW ENTHUSIASM, NEW ENERGY
FBI CULTURE DIFFERENT BETWEEN AGENTS
AND ANALYSTS

LOTS OF CHANGES SINCE 9/11

- BLURRED DISTINCTION BETWEEN DOMESTIC AND FOREIGN OPERATIONS**
- NEED SMART, DEDICATED PEOPLE TO NAVIGATE THE DISTINCTION**

EXTENSIVE BACKGROUND CHECKS





GET STARTED NOW!

**IT'S A FULL-TIME JOB TO GET A FULL-TIME JOB
NEED TO DISTINGUISH YOURSELF –
BE EXTRAORDINARY!**

HOW TO STAND OUT

- LEADERSHIP**
- EXEMPLIFY QUALITIES YOUR AGENCY SEEKS**

LOTS OF APPLICANTS...FEW VACANCIES

WHEN TO START APPLYING?





QUESTIONS?

“THE CHALLENGE IS NOT HIRING QUALIFIED CANDIDATES...THE CHALLENGE IS HIRING THE MOST QUALIFIED CANDIDATES.”

UPCOMING!

INTELLIGENCE COMMUNITY VIRTUAL CAREER FAIR

- **Tuesday, March 6, 2012 – 2 – 6 PM EST (12 – 2 PM MST)**
- **Online**
- **Register at: <http://www.icvcf.com/default.aspx>**